

Customer Testimonial



Leased Line/Hosted Horizon/Business Broadband- Scotia Homes Ltd



SCOTIA

About Scotia Homes Ltd

Scotia Homes Ltd is an award-winning property developing company who provide new-build developments across the North and East of Scotland. Their vision is to combine contemporary and traditional designs to create great places to live. Scotia Homes aims to be the developer of choice for customers, employees and other key stakeholders – www.scotia-homes.co.uk

The Business Challenge

Scotia Homes required a solution that was unique to their requirements. New sites for development often come with little infrastructure for connectivity. At their Head Office, a lack of reliable internet services and poor supplier support meant a need for fast and reliable data services, with great customer service.

Our Solution

To provide:

- Suitable and reliable internet connectivity for the Head Office in Ellon.
- Temporary broadband solutions for site offices at new housing developments.
- Voice over IP telephony for the Head Office in Ellon and in their distribution depot in Forfar.



The Products

100Mb/100Mb Ethernet over Fibre (leased-line)

PSTN Lines running ADSL or FTTC (Standard & Fibre Broadband)

FTTP (Pure Fibre Broadband)

Hosted Horizon Telephony



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The Benefits of our products to Scotia Homes Ltd

SoConnect has supported 16 temporary sites for Scotia Homes since 2015. Our products have brought Scotia Homes Ltd many benefits that increased the adaptability and resilience of the company.

The most significant improvements have centered on the following areas:

- ✔ **Communication:** Hosted Horizon improved communication between different teams and across multiple sites.
- ✔ **Productivity:** better communication and reliable connectivity improved productivity throughout the business.
- ✔ **Customer focus:** with improved integration of communication services, Scotia Homes could ensure that their customers received the best support.
- ✔ **Cost:** a move to cloud-based voice solutions brought significant savings compared with premises-based telephony.



What Scotia Homes has to say:

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‘We previously had leased-line connectivity through another provider but in partnership with our Managed IT supplier, SoConnect were able to propose a more suitable connection offering better speeds at lower cost. This enabled us to replace our legacy phone system with Horizon VoIP and facilitate better collaboration between staff and sites via broadband connections without excessive monthly charges and long term commitments.’