



Leased Line/EFM/Hosted Horizon - Thorntons Investment Management



THORNTONS
INVESTMENTS

About Thorntons Investment Management Ltd

Thorntons Investments is a dynamic investment house which provides tailored advice to private clients. Thorntons Investments' calm and considered approach helps to secure a comfortable financial future for their clients. The Thorntons Investments team consists of some of the finest financial services professionals in Scotland; committed to providing a truly personal service, and wholeheartedly putting their client's requirements first. www.thorntons-investments.co.uk

The Business Challenge

Thorntons Investments required an improved data connection and voice product to enable better communication and collaboration between their offices, including their remote employees across the UK.

Our Solution

To provide:

- Suitable and reliable internet connectivity for the Head Office in Dundee, with back up/failover connectivity
- Voice over IP telephony for the Head Office in Dundee, office in Edinburgh and remote users across Scotland & England.



The Products

100Mb/100Mb Ethernet over Fibre (leased-line)
EFM (Ethernet First Mile)
Hosted Horizon Telephony



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The Benefits of our products to Thorntons Investment Management

SoConnect, in partnership with Grant McGregor Ltd, has greatly improved internal and external communication to increase the operating resilience of Thorntons Investment Management Ltd.

The most significant improvements have centred on the following areas:

- ✔ **Productivity:** The Leased Line solution provided the perfect foundation for increased productivity throughout the business.
- ✔ **Communication:** VoIP telephony allowed greater fluidity between departments and across multiple sites.
- ✔ **Customer focus:** These improvements helped Thorntons Investments ensure that their clients continue to be provided with a first-class personal service.
- ✔ **Cost:** SoConnect continue to ensure that we provide the best value for our customers.



What Thorntons Investments has to say:

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'Working in partnership with our outsourced IT provider, Grant McGregor, SoConnect provided a 50Mb/100Mb leased-line in late 2016 which we are in the process of upgrading to 100Mb/100Mb with a cost saving. SoConnect have been able to propose suitable connectivity in Dundee and Edinburgh which has enabled us to invest in Horizon VoIP and facilitate better collaboration between staff and sites across Scotland and England.'